



FOR IMMEDIATE RELEASE

**CONNEXIONS TO FILL HUNDREDS OF NEW INSURANCE SALES POSITIONS IN N.C., FLA.  
AND IND.; OPENS FREE INSURANCE AGENT TRAINING IN RESPONSE TO  
RAPIDLY EXPANDING HEALTH INSURANCE SALES OPPORTUNITIES**

***Training Will Prepare Job Seekers to Enter Field Where Expertise is in High Demand***

ORLANDO, Fla. – 16 June, 2010 – To help answer the call for highly skilled insurance sales agents, Connexions announces the launch of a free education program to provide pre-test training for state health insurance licensing and Medicare Supplement exams in Florida, North Carolina and Indiana.

“This is an incredibly exciting time in the health insurance industry, and Connexions is stepping in to help more people be prepared to support consumer needs in this high-growth profession,” says Connexions’ President Steven Auerbach.

Connexions’ telesales insurance agents are currently helping a portion of the millions of health insurance consumers – Baby Boomers aging into Medicare, the unemployed, small business owners, people who have lost employer coverage – who are flooding the marketplace in search of health insurance coverage. The number of consumers shopping for health insurance will grow even more rapidly as the new health reform laws take effect, and more people are eligible for coverage.

The training, offered to residents of Florida, North Carolina, Indiana and Kentucky, will prepare prospective job applicants to fill hundreds of seasonal Medicare sales positions at Connexions’ contact center campuses. While most positions will last from late summer to the end of 2010, a portion will become permanent.

“Due to the current economic climate and changes brought on by health reform, there is a tremendous need for highly skilled insurance sales agents,” says Leslie Pecci, Connexions Executive Vice President. “Health insurance represents a rapidly growing career segment, and we believe there is a large population of job seekers who will benefit from the expertise we offer by working for more than a decade in direct-to-consumer insurance sales.”

Applicants who are approved for the free training are not required to work for Connexions.

“We’re offering this educational opportunity to pre-qualified applicants who want to enter the field of insurance sales – whether for our company or for another firm – for as long as training positions are open,” Pecci says. “Although Connexions will directly benefit by hiring people who have taken our courses and passed the state exams, we’re pleased to be in a position to offer this opportunity to others as a means of offsetting the tremendous pressure of unemployment in the local communities.”

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**— Leslie Pecci  
Connexions Executive VP**

***The training, offered to residents in Florida, North Carolina, Indiana and Kentucky, will prepare prospective job applicants to fill hundreds of seasonal Medicare sales positions at Connexions’ contact center campuses in Orlando, Jeffersonville, Ind., and Concord, N.C. A portion of the positions will become permanent.***



Applicants who are accepted into the education program will receive health insurance sales instruction through the Connexions College of Insurance located at each of the company's contact center locations. The entire training program lasts from six to eight weeks. Classroom space is limited, and candidates will be pre-screened for training eligibility.

Those who successfully complete the College of Insurance course, pass the states' health insurance licensing requirements and Connexions' pre-employment screening, will be eligible to be hired for contact center sales positions at one of the three campuses. The training and jobs are first-come, first-served. Only applicants who meet Connexions' eligibility criteria will be hired. In addition to training and reimbursement of state exam fees, agents hired by Connexions will receive a \$400 sign-on bonus.

Interested applicants are urged to immediately contact Connexions' Human Resources department at the nearest location to apply for the insurance training. Please supply a resume and relevant work experience. Walk-in applications for the training or the job openings will not be accepted. Career information for Connexions may be viewed at [Jobs.Connexions.com](http://Jobs.Connexions.com). Applicants may send resumes to the following email addresses (based on location):

Florida – [HR@connexions.com](mailto:HR@connexions.com)  
North Carolina – [HRCNC@connexions.com](mailto:HRCNC@connexions.com)  
Indiana and Kentucky – [HRJIN@connexions.com](mailto:HRJIN@connexions.com)

**About Connexions:** Orlando-based Connexions, which has deep healthcare industry experience and partnerships with several major insurers and health organizations, successfully provides professional and contact center services and technology that drive revenue at every touch point for some of the nation's best companies, including major health plans, pharmacy benefits managers and health services organizations. On an annual basis, Connexions:

- Drives more than \$1 billion in new health insurance revenue for clients
- Answers more than 6.4 million calls for pharmacy benefits manager clients
- Generates \$2 billion in retention and upsell revenue – for a single client
- Handles more than 34 million calls (in-/outbound) and 3.6 million chats

Connexions' exclusively US-based contact center staff acquires, retains and services our clients' customers (both B2B and B2C) through calls, web interactions, chat, text and email. Connexions was named as one of Inc Magazine's fastest growing private companies in 2008 and 2009, and was recently named one of Florida Trend Magazines Top Private Companies.

Connexions Inc. is a privately held company and part of the New Mountain Partners II, L.P. portfolio, a private equity fund sponsored and managed by Manhattan-based New Mountain Capital LLC. See [www.connexions.com](http://www.connexions.com).

About New Mountain Capital:  
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